

Shorehaven Health and Rehabilitation Center



Shorehaven Health and Rehabilitation Center, is a non-profit, full skilled nursing home and rehabilitation center caring for 120 residents in Oconomowoc, WI. The facility has individual “homes” for 15 residents and six household nurses caring for the patients. Each nurse covers 1.5 households with over three floors of living space.

LHO originally managed all patient documentation, including 120 patient charts, using traditional pen and paper. “We have to be prepared to care for our patients in the event of a disaster. Trying to carry 120 charts would take our efforts away from focusing on the patients. Saving time and effort saves lives and that is most important,” stated Brenda Gallant, Quality Assurance Coordinator and Medical Supply Coordinator.

When Brenda knew it was time to think about an EMR system and hardware to run it on, she started asking around for product recommendations. She had contacts in the Federal Government whom recommended Panasonic Toughbook notebooks because of their extreme durability. Brenda knew her nurses needed a rugged product that would last, so she reached out to Panasonic to learn more about their product offerings.

Panasonic works with “Preferred Partners” and they recommended that Brenda work directly with DataSource Mobility because of their expertise in healthcare solutions.

When DataSource Mobility contacted Brenda she was confident that she needed a fully rugged tablet device, like the Toughbook CF-19. Yet, DataSource Mobility wanted to better understand Brenda’s application to ensure she executed a trial with the appropriate product that would give her the best solution.

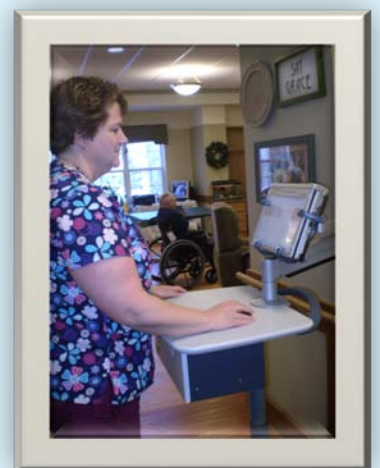
Brenda explained that she had the following criteria:

- Mobile EMR solution for real-time patient charting, packaged in one unit with few components, preferably without a docking station
- Touchscreen, keyboard and stylus features to appease the nurses
- Wi-Fi and Mobile Data Broadband to securely transmit patient data
- Rugged enough to withstand the nurses daily activities and alleviate the worry of the IT department

Challenge: Implement an EMR solution to provide superior patient care, accurate reporting and documentation; even during a disaster.

Solution: DataSource Mobility created a customized point of care mobility solution including a Panasonic Toughbook C1 with Sprint mobile data broadband and Matrix software for nurses and executive management.

Results: Shorehaven has recognized productivity increases and accuracy in patient documentation and billing. All of this has resulted in more one-on-one personalized care for residents.



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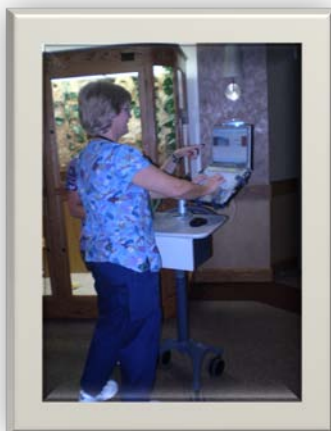
Brenda continued, "I worked with the Director of Nursing, IT and our Nurses to find a solution that would satisfy everyone".

When DataSource Mobility fully understood Brenda's application, they also recommended that she demo a Toughbook C1 tablet. It has similar functionality to the Toughbook CF-19, yet is it lighter with a larger screen. Also it is easier to carry from room to room. Brenda agreed to run a pilot with the CF-19 and CF-C1 Toughbooks through the DataSource Mobility exclusive "Touch & Try" demo program. For 10 days they put the products through rigorous application testing in each department. They tested other convertible notebooks alongside the Toughbooks and after reviewing each product, it was clear that Toughbook C1 was the best solution.

The Toughbook C1 EMR solution enables the nurses to move between patient rooms with all of their data, make updates in real-time, and submit any invoicing directly to Medicare/Medicaid. The Sprint broadband solution enables nurses to transmit patient data and forms to doctors over a secure fax line. The right solution is saving Shorehaven time and money.

"With DataSource Mobility's recommendation, we have successfully implemented an EMR solution across our facility which has improved worker productivity. Our nurses are done with medical tasks much faster, if residents are transported to a hospital their charts are sent directly from the laptop and we are efficiently prepared to execute our disaster plan. Our EMR solution saves a tremendous amount of time and ensures accuracy. Our nurses are able to spend more quality time with our patients and that makes everyone happy."

Brenda added: "Because of their knowledge of healthcare applications and understanding of healthcare technology solutions, DataSource Mobility provided us with the right solution for the job. The personal care I get from DataSource Mobility makes my job much easier."



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**-Brenda Gallant
Quality Assurance
Coordinator and Medical
Supply Coordinator.**

By teaming with DataSource Mobility you will receive:

- Best in Class Solutions
- Lower Total Cost of Ownership
- Great Volume Pricing
- World Class Customer Care!

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